# Johan Verlaan

# Interim/Project management



#### Contact details

Johan Verlaan Ravelin 38 4285 ED Woudrichem Netherlands

Mobile no: +31641418199

Email:

info@propulsionandmaritimeservices.com

#### www:

propulsionandmaritimeservices.com



# Company description - Propulsion and Maritem Services

At **Propulsion & Maritime Services**, we specialise in providing interim management and project management solutions. Our comprehensive range of services includes technical inspections, dedicated service support and the adept handling of technical issues. We have a strong reputation in the maritime industry, both nationally and internationally, but our expertise is not limited to this sector.

#### Interim management

Propulsion & Maritime Services offers temporary management support when an organisation requires a short-term solution to an operational challenge. This can be due to a manager's absence due to illness, or when a new direction is required and a 'change of management' and 'change of mindset' needs to be implemented promptly. We assist our clients in enhancing their work processes to achieve greater efficiency and cost-effectiveness. The objective is for the organisation to adopt the new way of doing things.

#### Project management:

Depending on the customer's requirements, Propulsion & Maritime Services can support or lead a project. In the preparation phase of repair, conversion, refit and new construction projects, we initiate proceedings by mapping out the work to be carried out with clear agreements with all parties involved, and we also draw up a project plan with the various milestones and associated costs. During the implementation phase, we supervise the project in detail and monitor progress. Any additional work is carried out in consultation with the client, and ultimately, we take over the project and provide clear reports for both the technical and financial settlement.

#### Services overview:

- As Superintendent, we are responsible for the preparation and supervision of new construction projects, conversions, renovations, repairs and other site activities.

In addition, we offer consultancy on propulsion-related challenges, including engines, gearboxes, propeller shaft lines, propeller shaft seals, CPP and FPP propulsion systems, azimuth thrusters, bow thrusters and rudder installations.

- P&MS offer a comprehensive service for CPP and FPP propulsion installations, azimuth/retractable thrusters, tunnel thrusters, bow thrusters, propeller shaft seals and rudders.
- P&MS conduct independent damage investigations and Root Cause Analysis (RCA).
- P&MS is available for consultation on technical challenges and provide second opinions for any repair solution upon request.

### Education

#### Maritime Institute "De Ruyter",

Vlissingen Netherlands 08.1986 - 06. 1989

MarineAcademy, Coastal Navigations

### Maritime Institute "De Ruyter"

Vlissingen, Netherlands 08. 1989 - 06. 1991 MarineAcademy, Marine Engineer

#### Skills

Representative Quality oriented Communicative Stress resistant Solution-oriented



#### **Experiences**

#### **Propulsion and Maritime Services**

9.2021 - present, Owner P&MS; Woudrichem, NL Maritime Service Provider.

#### Machinefabriek De Waal by

03.2018 - 09.2021 Director De Waal bv; Werkendam, NL Responsibility: The (Managing) Director is responsible for day-to-day management, leading commercial activities, innovations and engineering. The Managing Director has an independent position and works closely with the management team. (48 FTE)

#### Mohringer lifts by

09.2017 - 02.2018 Managing director (Interim) Haarlem, NL Responsible: P&L and Leading Business for New Construction, Modernisation, Services and Contract Management. (85 FTEs)

Additional duties: Sales Manager New Construction and Retrofit.

Achieved: Prepared relocation from Haarlem to The Hague incl.
outsourcing of production by subcontracting in-house manufacturing of lifts.

#### Wärtsilä Marine and Power Services Ltd.

07.2015 - 06.2017 General Manager Services (Expat) Lagos, Nigeria. Responsible: Managing Service business for Wärtsilä Nigeria (85 FTEs + 35 Sub-contractors) Additional duties: Oil and Gas Champion SEAF (South Europe & Africa), Sales Product Manager Propulsion SUWA (Service Unit West Africa),

Marine Sales manager SUWA and Management Team member Nigeria and MT member Service Unit West Africa.

Achieved: Achieved revenue growth 2014-2015 by 19%, Realised sales growth 2016-

2017 from 30% to 25M Euro, Moving office, reorganising sales department according to Wärtsilä general sales organisation, Opening workshop facilities for Wärtsilä Nigeria.

#### Smit Lamnalco

03.2014 - 06.2015 Group Technical Superintendent (sr) Rotterdam , NL

Responsible: Manage and execute scheduled Maintenance and Repair (M&R) projects of assigned vessels within the timeframe, to company quality standards and according to approved budget, to maximise the technical status and uptime of Smit Lamnalco's fleet.

Achieved: Managed and executed docking of the recently acquired ships Afrik Ekulu and Afrik Enyi including mobilisation to Nigeria in Cadiz, Spain.

Docking costs 4.2 million euro per ship. (docking period of 6 months). Manage and execute docking of Anchor Handling vessel Colibri in Onne Nigeria. Docking costs EUR 1.7 million.

#### Wärtsilä Netherlands BV

01.2013 - 02.2014 Senior Project Manager Special Projects Drunen, NL

Responsible: Develop Quality Management system for the newly built Production facility in Brazil. Support Wärtsilä Supply Management in developing Quality level for the local suppliers for the new Brazilian production facility.

Develop production process for the propulsion line for this Brazilian plant. Improve quality performance for the existing Wärtsilä Propulsion production facility in Trieste, Italy.

Achieved: Deliver QMS before ground work started for production facility in Brazil. Several suppliers in Brazil audited and approved as

Wärtsilä suppliers. Production process developed + Factory layout developed for optimal and LEAN production for a multi-product manufacturing facility. Mapped quality issues of the Wärtsilä Italy propulsion production facility and implemented improvement actions/processes.

#### Wärtsilä Wuxi.

4. 2010 - 12. 2012 .Quality Inspection Manager, Senior Manager DC-Wuxi Quality, Senior Manager Technology Development (Expat) Wuxi China.

Responsible: Improving the quality system & products manufactured in DCW and improving customer satisfaction (23FTEs).

Achieved: Development of a new decent quality system and organisation resulting in the bow thruster production facility going from the worst to one of Wärtsilä's best production facilities. Reduced non-conformities from 380 to 15 per month and improved CROL result from 3.9 (2009) to 8.2 (2012).

#### Wärtsilä Arab Emirates

04.2007 - 03.2010 Manager Propulsion Services (Expat) Dubai, UAE Responsible: Propulsion Service Sales and all operational tasks to achieve our objectives, including: improving customer satisfaction, budgeting and monitoring departmental costs. (19 FTEs)

Achieved: Expansion of the team from 6 FTEs to 19 FTEs, increase in sales by an average of 16% per year through increased focus on customer needs and support of non-Wärtsilä products.

#### Wärtsilä Nederland by

10. 2005 - 03. 2007 Account Manager Propulsion Benelux Drunen, NL Responsible: for Wärtsilä Propulsion Service Sales in the Benelux including spare parts sales. As the first Service Sales link between the Schiedam (Service Engine) and Drunen (Service Propulsion) locations after the acquisition of LIPS by Wärtsilä.

Achieved: Improved relationships with major shipyards in the Netherlands and Belgium.

Set up intensive WoW with Wärtsilä Propulsion major customers such as: Van Oord, Herema, DEME, All-Seas, Wagenborg and JR shipping. Improve cooperation with Wärtsilä Engine Services Benelux.

#### Wärtsilä Nederland by

4.1996 - 09.2005 Service Engineer Propulsion (Global) Drunen, NL Responsible: Overhaul of tunnel thruster, azimuth thrusters, retractable thruster, CPP installation and shaft sealing. Supervision of new build installation and commissioning of propulsion systems. All this work was carried out worldwide.







## **Languages and Hobbies**

Dutch - English - German

Tennis - Skiing - Yachts - Formula 1 - Travel

# **Key-words**

Change Managment - Digitalisation Improvement - Passionate - LEAN - Quality - Operations - Techincal Solutions Provider - Positive & Happy